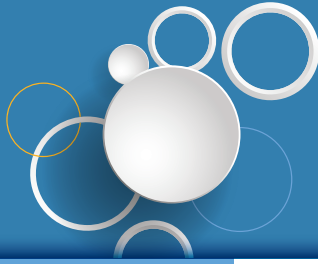


CASE STUDY ALCHIMICA



ALCHIMICA IS PROCEEDING TO AN ENTIRE INTEGRATION OF PROCEDURES AND IN REAL TIME DATA EXPLOITATION

Industry

Construction

Customer Profile

Alchimica is a company that specializes in research, development and production of chemicals for the construction and industrial sector. For more than 25 years the company has been developing products that exceed the sealing and waterproofing standards even of the most demanding projects worldwide.

Users

35

Challenge

The entire integration of all departments' procedures and mainly the collection and the optimal management of data produced.

Solution

Entersoft Business Suite®

Benefits

- Data collection into one central information system
- Improvement of Reporting and Forecasting
- Use of a common platform for all information
- Production growth and reducing of error probability
- Clear determination of responsibilities

Company

Alchimica is a dynamic company which specializes in research, development and production of chemicals for the construction and industrial sector. The credibility inspired by the name Alchimica is the result of years of effort, as for more than 25 years the company has been developing products that exceed by far the sealing and waterproofing standards even of the most demanding projects worldwide.

Challenge

The company had identified as a main challenge that had to be confronted, the integration of the processes of all departments and mainly the collection and the optimal management of data produced.

Indicatively, for the proper function of the company there had been developed 8 different departments which covered specific needs. Each department had its own independent operation but, at the same time, constituted an integral part of the production chain.

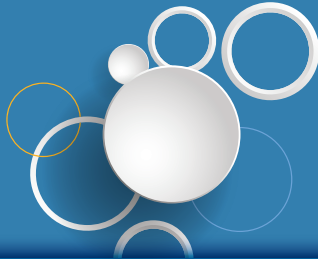
The company's previous ERP (SingularLogic) had to be renewed in order to cover new business needs, such as real time reporting and accurate forecasting, which would enable management the ability to make decisions in a risk-controlled environment.

Solution

Alchimica saw in Entersoft Business Suite® (EBS) the yearlong experience of Entersoft, the knowledge for the specific market, as well as the standardized procedures which would significantly facilitate the implementation of the project.

The project, indeed, began in May 2016 and was completed in January 2017, within the time limits that had been defined. It should be noted that the necessary configurations had been realized significantly earlier, whereas the Sales and Purchasing departments were operating with EBS long before the final delivery of the project. Currently, 35 users in total have access to new EBS's automated processes.

CASE STUDY ALCHIMICA



More specifically, as far as the basic departments of the company are concerned, the following actions were completed:

Sales Department

All offer and order management processes are executed and recorded in real time, exclusively through EBS.

Purchasing department

Similar actions were also realized in the purchasing department, where the overall ordering and receiving procedure to and from suppliers was standardized.

Production Department

The entire production process has been redesigned, with product re-encoding and automations in the key sector of quality control. For instance, ready functionality was designed for the already established quarterly inventory, increasing reliability and significantly reducing the recording time.

Warehouse Department

To this department, total processing integration was made. Deliveries, dispatches, sales loading, stock counting, as well as standardized procedure regarding the communication between the warehouse and the headquarters.

Advantages

Upon completion of the project and the integration of the core business functions into Entersoft Business Suite®, the primary goal of the management was achieved. The integration of procedures and the effective utilization of the data obtained.

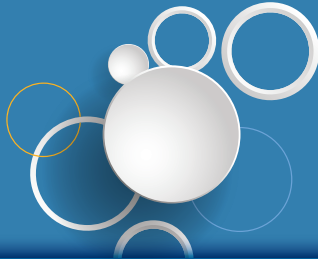
The company's executives are now able to easily and more efficiently route complex processes without sacrificing data security and quality of service.

Briefly, the benefits gained are:

• **Data gathering into one central information system, integrating department processes** such as Finance & Accounting, Manufacturing, Supply Chain, Materials Planning, Production Planning, R & D and Customer Relationship Management. As a result, projects are automated and communication between departments is optimized.



CASE STUDY ALCHIMICA



- **Reporting and Forecasting Improvement.**

With EBS, data is not simply collected in a platform, but with integrated automations, it provides qualitative and in-depth information in real time.

Thus, the management and the executives are able to extract reports by combined use of the saved data in total and per department.



- Using a common platform for all information, data storage has become easier.

Therefore, **sensitive information regarding the company is protected.**



- **Clear determination of responsibilities.**

The redesign of internal processes has created clear roles for each user within EBS.

- **Productivity has increased and the potential of human error has been reduced.**

This was the result of the automation of time-consuming processes, which were previously executed manually and outside the platform.

